

International Real Estate Management		
Name course:	International Real Estate Management	
Period:	International Business Consultancy	
	(Y4:13/14)	
Cluster within IBC program:	International Business	
Study load:	4 ECTS/ 112 hours	
Lecturer:	Bram Liebrand	
	Nico Schram	

Content course	
Course description	International Real Estate Management is a one semester course. It introduces students to the basic skills and knowledge necessary to look at (international) real estate transactions and property markets and is designed to benefit those just getting started.

Core competences and learning objectives	
Economics	The student will be able to: Monitor trends and indicators of
	international and local real estate markets;
	 Identify important characteristics of certain real estate markets;
	 Synthesize market trend information into meaningful knowledge for property markets;
	 Identify local market opportunities and prospects for global business in a local market.



General course information	
Required previous knowledge	Non required. The course is easily
	accessible for every student.
Recommended literature	Provided through the IBC-portal, materials and the following literature are mandatory during the course and for the final exam: "Real Estate Concepts, a handbook" by Ernie Jowsey & others Chapters 3, 6, 8, 12, 15.
Way of working	Almost every week there is a college where a diversity of subjects are discussed. After this introduction, a pro-active attitude is expected. Students will work individually or in sub-groups on assignments during the semester. Succesful completion of all assignments are mandatory for participation in the final exam.
Exam	IREM will be completed by a written exam. To participate in this final exam, successful completion of all assignments during the IREM course are mandatory. The exam consists of several questions; earlier used own materials / literature can be used during the exam.
Caesura	A final score of 5,5 or higher leads to passing the course and receiving the related 4 ECTS.
Retake exam	The retake of the exam is scheduled at the end of the semester. This is usually two or three weeks after the first exam week.

