





Content course	
Course description	The course provides a basic level of understanding of Chinese society and Chinese business culture. After the course, students will understand Chinese people and their behaviors better. Students can apply the Chinese business etiquette when they cooperate with Chinese people and companies.

Core competences and learning objectives	
Organizational behavior	 Understand Chinese business etiquette (e.g., in exchanging gifts or business dinners). Key terms in Chinese society: Miazi, Guanxi, Lingdao and Jiti Chinese education system Diversity of China Internet in China Dos and don'ts when cooperation with Chinese people and companies.

General course information	
Required previous knowledge	The course focusses on Chinese culture and
	requires no previous knowledge.
Recommended literature	Wish Lanterns: Young Lives in New China
	Writer: Alec Ash





Exam	Students will give a presentation which shows their understanding about the differences between Chinese and Dutch working culture.
Caesura	A final score of 5,5 or higher leads to passing the course and receiving the related 2 ECTS.
Retake exam	The retake of the exam is scheduled at the end of the semester.

